



TRUST

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Forwarding • Pharmaceuticals • Perishables

The
OCEANAIR
GROUP

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Objectives

- Provide THE OCEANAIR GROUP's background, how we arrived to today and direction for the future
- Overview of THE OCEANAIR GROUP's service portfolio

Licenses and Certificates

As a provider of logistics services, we hold the following licenses and certificates.

- Corporate Customs Brokerage License (U.S. Department of Treasury)
- Ocean Transportation Intermediary License (Federal Maritime Commission)
- Brokerage Authority License (U.S. Department of Transportation)
- IATA Certificate of Endorsement (Cargo Network Services, an IATA company)
- Validated C-TPAT member
- Certified in handling hazardous materials (IATA, IMDG, DOT)
- CCSF (Certified Cargo Screening Facility)
- Transportation Security Administration
- TRACE Anti-Bribery Certification

Qualifications

Brokerage

With 10 staff members holding U.S. Customs broker licenses, THE OCEANAIR GROUP provides a level of compliance expertise unmatched by any of our local competitors.

Import & Export Transportation

Through our customized approach to each client, we focus on making transportation simple for companies of every shape and size. By minimizing cost and maximizing efficiency, our team of dedicated transportation and regulatory specialists can provide you with a full range of quality logistics solutions.

IATA/NVOCC

OCEANAIR is a licensed IATA agent, Ocean Freight Forwarder, and Non-Vessel Operating Common Carrier (NVOCC). These qualifications allow us to provide seamless transportation on THE OCEANAIR GROUP bills of lading.

International Banking

Our banking staff has over 75 years of experience helping clients with Letters of Credit, online tracking of payments and statuses, and other international banking requirements.



THE OCEANAIR GROUP Services

THE OCEANAIR GROUP offers international and domestic freight forwarding services. Here is a listing of our services:

International

- Air & Ocean Transportation
- Door to Door Transportation
- Worldwide Whse. /Dist.
- Export Packing
- Project Cargo
- Chartering
- Documentation
- Banking & Collections
- Buyer Consolidations

Customs Brokerage

- Customs Clearance
- Customs Bonds
- Duty Drawback
- Protests
- Classification & Valuation

Other

- Pharmaceuticals
- Perishables
- Hazardous Materials
- Refrigeration

Domestic

- Expedited Trucking
- Same Day/Next Flight Out, Next Day, and Second Day
- Economy Service
- Truck Brokerage
- Full Truckload (FTL)
- Less Than Truckload (LTL)
- Specialized Equipment

Management Tools

Key Event Notifications

Our operating system has the ability to set event status notifications for booking, confirmation of departure or arrival, and delivery. Once set, when the status of a shipment changes, you would receive an email with online tracking information. This process would be part of a quantifiable performance standard to be tracked and reported.

Internet Tracking

TOD (Tracking OCEANAIR Data) is our online tracking system. Clients can track individual shipments and take advantage of a customized report.

Screenshot:

Home Screen (shipment listing)

Universal Search

Shipper/Consignee	Type	# of Pieces	Port Origin	ETD	Port Unload	Port ETA	Door ETA	Delivered	MGL #	View
NANTONG JACKBEANIE	SHIPPER	28	SHANGHAI	12/17/2012	LOS ANGELES	12/30/2012	1/11/2013	1/14/2013	40250278002	View
SHANGHAI PACIFIC HEADWEAR	SHIPPER	221	SHANGHAI	12/17/2012	LOS ANGELES	12/30/2012	1/11/2013	1/14/2013	40250278003	View
YANGZHOU EVERBRIGHT FACTORY CO. LTD	SHIPPER	369	SHANGHAI	12/17/2012	LOS ANGELES	12/30/2012	1/9/2013	1/14/2013	40250278001	View
YANGZHOU EVERBRIGHT FACTORY CO. LTD	SHIPPER	24	SHANGHAI	12/17/2012	LOS ANGELES	12/30/2012	1/14/2013	1/15/2013	402502784	View
NANTONG JACKBEANIE	SHIPPER	57	SHANGHAI	12/12/2012	LOS ANGELES	12/23/2012	1/2/2013	1/7/2013	40250275203	View
SHANGHAI PACIFIC HEADWEAR	SHIPPER	2	SHANGHAI	12/12/2012	LOS ANGELES	12/23/2012	1/2/2013	1/8/2013	40250275204	View
SHANGHAI RATONE INTERNATIONAL LTD	SHIPPER	8	SHANGHAI	12/12/2012	LOS ANGELES	12/23/2012	1/2/2013	12/29/2012	40250275202	View
YANGZHOU EVERBRIGHT FACTORY CO. LTD	SHIPPER	117	SHANGHAI	12/12/2012	LOS ANGELES	12/23/2012	1/2/2013	12/29/2012	40250275201	View
	SHIPPER	0							402502933	View

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Screenshot:
Shipment Detail

Shipment: 40250278002	Reference: 69723 69723 68985	Invoice #	Invoice Date	Invoice Total	View
Shipper: NANTONG JACKBEANIE	Carrier: YANG MING AMERICA CORP.	> 405513875-01	1/24/2013	\$475.15	View
Pieces: 28	Vessel: YM MASCULN - V.04E	Totals		\$475.15	
Kilos: 237.3	Master B/L: W230895161	Customer Entry #: DE6-4006813-1 Cleared Customs: 1/2/2013			
CBM: 2.96	House B/L: SHA2120311AD	Part #	Quantity	Unit	PO #
Service: BUYER	Description: HATS	BEANIE	144.00	PCS	68985
		BEANIE	144.00	PCS	69723
		BEANIE	225.00	PCS	68985
		BEANIE	288.00	PCS	69723
		BEANIE	720.00	PCS	69723

	Location	Anticipated	Actual
Depart:	SHANGHAI	12/17/2012	12/18/2012
Arrive in Port:	LOS ANGELES	12/30/2012	1/2/2013
Destination Terminal:	LOS ANGELES	1/2/2013	1/9/2013
Delivery:	MIRA LOMA	1/11/2013	1/14/2013

Container	Pieces	Weight (KG)	Delivered
YMLU5125616	28	237.30	1/14/2013

Screenshot:
Entry Review Detail

Entry #: DE6-4006696-0	Entry Summary: 1/14/2013	
Cleared: 1/1/2013	Duty: \$4,400.62	
Shipper: SHANGHAI RATONE INTERNATIONAL LTD	Gov't Fees: \$0.00	
Entry Port: 4601 -	Total HMF: \$75.90	
MGL File #: 405513758	Total MGF: \$210.35	

Approved Flagged

Add Comments		
Date/Time	User - Email	Comments
02-04-2013 08:12 AM		MID should be Zangzhou Everbright

Purchase Order Management

Our PO management portal is designed to offer simple to complex management of our client's PO's. We do not have a one size fits all approach and will tailor the portal to work within the constraints of our client's and/or our client's suppliers. The program can be complex, but the overall methodology creates the required delivery date whether manually or electronically; then manages quantifiable milestones in order to deliver on or before the required delivery date at our client's facility. The PO Management process further provides:

- Line item product information and quantity to manage the product booked against product ordered.
- A booking date to notify you if the supplier doesn't notify us of a scheduled shipment.
- An in-consolidator date that is used to measure on time delivery of the product to either the container freight station for LCL or container yard for FCL.
- Agreement on mode of transport if the required delivery date will not be made as a result of supplier compliance on any of the above.

PO # 4500085604

Vendor: Shipper Name Ship To: MOHAWK GLOBAL LOGISTICS
 Origin: Hong Kong PO BOX 3065
 Quantity: 7,452 SYRACUSE NY 13220-3065
 Buyer: Buyer Name Buyer Dept USA
 PO Issued: 7/31/2013 Last Update: 9/5/2013 Mohawk Ships to: DISTRIBUTION CENTER

Mode of Transportation	ICD	RDD	Quantity
Mohawk Air	9/23/2013	10/4/2013	7452

Remove from Reports
 Reason 1
 Reason 2
 Reason 3
 Reason 4

Booked: 9/11/2013 Quantity: 7,452 Kilos: 1,066 CBM: 11.04 Qty Audit: PASS DIFF

Shipped: 9/23/2013 Quantity: 7,452 Kilos: 1,066 CBM: 11.04 Booking #: 818324 Details

PO # 4500084681

Vendor: Shipper Name Ship To: MOHAWK GLOBAL LOGISTICS
 Origin: SHANGHAI PO BOX 3065
 Quantity: 1,356 SYRACUSE NY 13220-3065
 Buyer: Buyer Name Buyer Dept USA
 PO Issued: 7/11/2013 Last Update: 8/30/2013 Mohawk Ships to: DISTRIBUTION CENTER

Mode of Transportation	ICD	RDD	Quantity
Mohawk Standard Ocean	8/5/2013	9/6/2013	1,356

Remove from Reports
 Reason 1
 Reason 2
 Reason 3
 Reason 4

Booked: 7/29/2013 Quantity: 972 Kilos: 176 CBM: 2.28 Qty Audit: REJECT DIFF

Shipped: Quantity: Kilos: CBM: Booking #:

Customized Reporting

We will work with you to build a unique and user friendly solution that fits your needs. Below is a list of standard reports, any of which can be customized to your company's needs.

- Simple Tracking
- PO and Item Tracking (at the entry level)
- Accounting Report (includes all invoice fields)
- Transit Report
- Duty and Government Fees (charges listed by item number)
- Landed Cost Analysis (at the item level)

We will work with you to build a unique and user friendly solution that fits your needs.



Operational Review Meetings

THE OCEANAIR GROUP has demonstrated its ability to provide clients continuous improvement and cost saving initiatives. As a method to accomplish these goals we firmly suggest the implementations of regular operational review meetings with our clients.

During client review meetings, we analyze established key performance indicators (KPI's) through a management by fact (MBF) methodology. If a KPI is not performing at an acceptable level of service, THE OCEANAIR GROUP's MBF analysis will help to identify the root cause and appropriate corrective action. The MBF will remain the focus of future review meetings until the KPI is back at an acceptable level.

Transportation Management

THE OCEANAIR GROUP proposes a consistent agenda which explores the transportation options for each individual lane. The intent is to clearly measure key performance indicators such as:

- Steamship line booking cut-off
- AMS cut-off
- Container yard cut-off (flexibility with late gate)
- Sailing date
- Transit time from port to port
- Arrival date
- Dwell time from arrival at destination port to container availability
- Port arrival to de-stuffing delivery

Import

Our centralized brokerage team will use a comprehensive approach to manage total transportation, shipment monitoring, Importer Security Filings, and Customs clearances. You will have one dedicated import coordinator assigned specifically to your account, with backup.

- Market leader in joining and supporting U.S. Customs programs
- Regular internal training
- Auditing of all CBP entries before entry summary

Centralized Import Entry Team

We believe that the best way to manage your imports is by using a centralized entry team approach. You would have one contact for everything from understanding your business and driving cost savings, to improving your reasonable care requirements. This is possible by using due diligence and U.S. Customs and Border Protection's Remote Location Filing (RLF). All entries will be centrally filed through RLF to ensure consistency in entry preparation at any port.

Import Account Startup

Prior to startup, THE OCEANAIR GROUP will conduct an entry review to ensure that key entry data and tariff information has been captured accurately. If needed, a corrective action plan will be implemented to improve clearance/delivery times and discover possible cost savings. We will provide feedback to your suppliers on their prepared documentation and, if necessary, obtain properly completed commercial invoices.

Entry Review Program

A licensed broker will conduct an entry review of all your Customs entries. In the event of a Customs audit, an entry review will be viewed as an effective corrective action to mitigate penalties.

The business process manager will be responsible for delegating the integration plan to various departments within THE OCEANAIR GROUP and our agent

network. This manager will oversee scheduling and reporting to ensure timely delivery milestones are met. See our new Account integration plan for further details. Any risks or shortfalls will be addressed via email to you as part of the process; THE OCEANAIR GROUP will supply an account integration plan.

Tariff Verification Program

Determining the proper classification of your products prior to import will save you thousands of dollars per year by preventing clearance delays, fines, penalties and seizures while allowing for a more accurate landed cost analysis.

Parts Database

By putting in the time upfront to develop and review a parts database, you will decrease clearance time per entry. Entering invoices at the part level detail is necessary for RLF filing and will allow us to provide complete landed cost analysis. It lets you know final landed cost at the part level as well.

Brokerage Reporting

As a client, you will have access to these entry reports via our in-house software:

- Entry summary report
- Shipment summary report
- Liquidation report
- Entered valued report
- Shipments not released report
- Cargo release report
- Custom report (based on your specifications)
- Reverse Logistics

Managing your Returns

U.S. goods being returned raise the most concern with Customs and are subject to the greatest chance of an audit. We will continue to assist in the preparation of the return import documentation to ensure that your goods are properly entered at the time of entry.

Export

More and more U.S. companies are turning to export markets as new sources for revenue. As an export forwarder, our objective is to assist our clients in reducing paperwork, expediting the movement of their cargo, and lowering shipping costs so that they can increase profitability and expand export sales.

As an export freight forwarder THE OCEANAIR GROUP is licensed by:

- International Air Transport Association (IATA) to handle airfreight
- Federal Maritime Commission (FMC) to handle ocean freight
- Non-Vessel Operating Common Carrier (NVOCC)

Our export department stays current with EAR, ITAR, DOT, Hazmat, and other government agency regulations by attending seminars and courses provided by the Departments of State, Commerce, and Homeland Security.

Staff Certifications

- Certified U.S. Export Compliance Officer
- Certified ITAR Professional
- Certified Export Specialists
- Hazmat
- Letter of Credit specialist

Cargo Insurance

There may be opportunities to yield savings in the area of cargo insurance. However, THE OCEANAIR GROUP would need more information to allow us to make a full assessment.

Billing

It is OCEANAIR's business procedure that we use standard billing charges built into our software that allow for placement of consistent and accurate charges on billing invoices. All invoices are audited internally for accuracy on the day of creation and then sent to the client via EDI, email or standard mail depending on the need of the client. OCEANAIR will accept payment by check, wire transfer, ACH or credit card and will also extend a credit line for those clients that meet the necessary criteria.

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THE OCEANAIR GROUP

Value Added Services

Our Team will provide you project support and training for managing global supply and distribution networks, international trade compliance, and logistics.

Supply Chain Management

Strategic Sourcing
Supplier Quality Management
Supplier Performance Improvement
Transportation Management
Warehouse & Distribution Management
Cargo Risk Management & Marine Insurance

Import Compliance

Program Development & Manuals C-TPAT
Customs Audit Preparation and Training Audits
Duty Drawback
Binding Ruling Requests
Prior Disclosure Submissions
ACE Reporting & Portal Setup

Export Compliance

Program Development & Manuals
Export Audit Preparation & Training Audits
Export Administration Regulations (EAR) & Audits

Other

Product Valuation & Classification
Marking & Labeling
Recordkeeping
NAFTA & Other Free Trade Agreements
ITAR & ITAR Audit Preparation
Incoterms
Foreign Trade Zone